

Piero Ronzani

Curriculum Vitae

My research fields are Behavioral and Experimental Economics. My main topic of research is the role of poverty in decision-making processes.

Education

- 2016–2020 **Ph.D in Economics and Management**, *University of Trento*, Italy.
- 2012–2015 **Master in Economics**, *University of Trento*, Italy.
- 2009–2012 **Bachelor in Economics and Management**, *University of Trento*, Italy.

Experience

- April 2022 **Postdoctoral Fellowship**, INTERNATIONAL SECURITY AND DEVELOPMENT CENTER, Berlin, Germany.
Current
At ISDC I am part of the research program on Behaviour that analyses how people, households and groups cope with major shocks to lives and livelihoods.
- Sept 2020 **Postdoctoral Fellowship**, VITA-SALUTE SAN RAFFAELE UNIVERSITY, Milan, Italy.
March 2022
My research is part of PERITIA, an Horizon2020 EU-funded project investigating what drives public trust in expertise-driven policy advice. With an international multi-disciplinary team, we seek to help citizens and policymakers learn to trust trustworthy expertise.
- Nov 2020 **Researcher**, LUISS GUIDO CARLI, Rome, Italy.
- July 2021 In a joint work with the Italian Department of Civil Protection, I conducted a series of online experiments studying citizens' investments in retrofitting interventions and insurance against seismic hazard.
- Feb-June 2019 **Visiting Scholar**, OXFORD UNIVERSITY, Oxford, UK.
I spent a research period at the Department of Economics and the Centre for the Study of African Economies (CSAE) working under the supervision of Professor Anandi Mani.
- April-June 2018 **Visiting Scholar**, OXFORD UNIVERSITY, Oxford, UK.
I spent a visiting period at the Department of Economics and the Centre for the Study of African Economies (CSAE) under the supervision of Professor Anandi Mani.
- May 2016 **Research Assistant**, UNIVERSITY OF TRENTO, Nairobi, Kenya.
Coordinating a lab-in-the-field experiment in the slum area of Kibera (Nairobi) concerning the role of stigma and self-affirmation on risk-taking behaviors of the poor.
- August 2015 **Junior Program Officer - Projects Area**, AVSI FOUNDATION, Nairobi, Kenya.
- June 2016 Analyzing data and writing proposals for development projects in different areas of intervention: Quality Education, Countering Violent Extremism, Nutrition and WASH practices. Periodical field visits in Nairobi's informal settlements (Kibera, Mathare, and Qware) as well as in Kenyan rural areas.

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2014 - 2015 **Research Assistant**, UNIVERSITY OF TRENTO, Italy.

Developed a Z-tree version of Columbia Card Task Game. Research on Poverty and Endowment Effect. Research assistant for laboratory experiments at Cognitive and Experimental Economics Laboratory (CEEL).

Computer skills

Advanced R-statistics, QUALTRICS, Prolific, L^AT_EX, Office (ECDL full)
Intermediate Java, STATA, Matlab
Basic IBM Spss, NVivo

Projects

2020 PERITIA is an H2020 EU-funded project investigating what drives public trust in expertise-driven policy advice. In a world increasingly relying on knowledge, trust in expertise is essential to achieve progress and well-being. We need experts to help policymakers and citizens take the correct decisions in important matters like health or climate change. <https://peritia-trust.eu/>

2019 SICURO+ is an interacting online tool developed by the Civil Protection Department and Eucentre, that allows the user to consult the risk maps of Italian municipalities. Together with Professor Lucia Savadori I helped designing Sicuro+. Through a series of experiments we tested how to display and communicate the information concerning earthquakes in order to optimize the response of citizens. <https://www.sicuropiu.it/>

Languages

Italian **Native**
English **Advanced** *Professional proficiency*
Spanish **Advanced** *Con conversationally fluent*

Working Papers and Publications

Panizza, F., Ronzani, P., Martini, C., Morisseau, T., Mattavelli, S., Motterlini, M. (Submitted) *Instructed or Paid Way to Truth? The contribution of fact-checking tips and monetary incentives to recognizing scientific disinformation.*

Ronzani, P., Panizza, F., Martini, C., Savadori, L., Motterlini, M. (Submitted) *Countering Vaccine Hesitancy through Medical Expert Endorsement.*

Savadori, L., Ronzani, P., Bucci, D., Sillari, G., Dolce, M. (Submitted) *Communicating seismic risk information: The effect of risk comparisons on risk perception sensitivity.*

Burlacu, S., Anandi, M., Ronzani, P., Savadori, L. (Submitted) *The Preoccupied Parent: Household Choices under Low Income.*

Burlacu, S., Kazemekaityte, A., Ronzani, P., Savadori, L. (2021) *Blinded by worries: sin taxes and demand for temptation under financial worries.* Theory and Decision, 1-47. <https://doi.org/10.1007/s11238-021-09820-5>

Ronzani, P., Savadori, L., Mittone, L. (working progress). *Moving beyond the stigma: self-affirmation reduces loss aversion in decision-making among the poor.*

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Ronzani, P., Savadori, L., Folloni, G., Mittone, L. (2018). *Selective insensitivity for losses but not gains in decision-making under risk among the poor*. *Journal of Behavioral and Experimental Economics*, 77, 96-106.

Ronzani, P. (2017). *Poverty and risk: differences in perceptions and attitudes toward risk in highly deprived contexts*. *Sistemi Intelligenti*, 29(2), 469-478.

Presentations

- November 2021 TEMPE, ARIZONA (ONLINE), INEM 2021. "Symposium: The Economics of Disinformation - Studying Human Behavior in the Infosphere".
- August 2021 TILBURG (ONLINE), TIBER Symposium 2021. "Improving Vaccination Uptake Through Expert Endorsement" (Poster).
- August 2021 WARWICK (ONLINE), SPUDM2021. "Blinded by worries: sin taxes and demand for temptation under financial worries" (Poster).
- June 2021 BERLIN (ONLINE), Future of Science Communication Conference. Workshop: "Using experiments to fight science disinformation online: an evidence-based guide".
- June 2021 AMSTERDAM (ONLINE), 2021 NeuroPsychoEconomics. "Blinded by worries: sin taxes and demand for temptation under financial worries".
- April 2021 MILAN (ONLINE), CRESA Work-In-Progress (WIP) Seminar. "Contrasting Scientific Disinformation on Social Media: Cognitive and Behavioral Tools".
- Cancelled COVID-19 INNSBRUCK, EAYE Workshop 2020: Field experiments & experiments with non-standard subjects. "Blinded by worries: sin taxes and demand for temptation under financial worries".
- Cancelled COVID-19 OXFORD, CSAE Conference 2020: Economic Development in Africa "Psychology of poverty, financial incentives and parental investment in early childhood".
- August 2019 AMSTERDAM, SPUDM 2019 "Psychology of poverty, financial incentives and parental investment in early childhood."
- June 2019 JERUSALEM, RATIO-DMEP Worksop "Perceived socio-economic status as determinant of risk attitudes and inter-temporal preferences." (Poster)
- May 2019 LOUGHBOROUGH, 1st Behavioural Decision Sciences (BeDS) Workshop "Psychology of poverty, financial incentives and parental investment in early childhood." (Poster)
- June 2018 KONSTANZ, JDMx Meeting 2018 "Perceived socio-economic status as determinant of risk attitudes and inter-temporal preferences."
- May 2018 WARWICK, Young Behavioral Science "The psychological consequences of poverty on parental investment"
- April 2018 WAGENINGEN, SEEDEC 2018 "Moving beyond the stigma: self-affirmation reduces loss aversion in decision-making among the poor"
- March 2018 TRENTO, Joint Doctoral Conference "Moving beyond the stigma: self-affirmation reduces loss aversion in decision-making among the poor"
- August 2017 HAIFA, SPUDM conference "Moving beyond the stigma: self-affirmation reduces loss aversion in decision-making among the poor"

- June 2017 MAASTRICHT, Behavioral Economic Policy Symposium "Moving beyond the stigma: self-affirmation reduces loss aversion in decision-making among the poor"
- May 2017 BONN, 10th JDM Meeting 2017 for Early-Career Researchers "Moving beyond the stigma: self-affirmation reduces loss aversion in decision-making among the poor"
- June 2016 BASEL, JDMx Meeting for Early-Career Researchers. "Poverty induces loss insensitivity in decision-making under risk"
- June 2016 MAASTRICHT, Behavioral Experimental Economic Symposium. "Poverty induces loss insensitivity in decision-making under risk "
- November 2015 CHICAGO, SJDM annual conference. "Poverty and decision-making under risk: Poor are selectively numb to losses but not to gains" (Poster)
- September 2015 ROVERETO, Italian Psychology Association annual conference. "Essere Poveri Riduce la Sensibilita' alle Perdite nella Presa di Decisione" (Poster)

Teaching and Organizational Skills

- 2020-2021 TEACHING ASSISTANT, Module on Microeconomics and Game Theory for Master Students at Vita-Salute San Raffaele University.
- 2020-2021 TEACHING ASSISTANT, Module on Experiments' Design for Master Students at Vita-Salute San Raffaele University.
- Fall 2019 TEACHING ASSISTANT, Course in Behavioral Economics for Master and Ph.D. Students at the Department of Economics and Management (University of Trento).
- June 2019 CONFERENCE ORGANIZER, 2019 JDMx Meeting for Early-Career Researchers. <https://jdmx19.neocities.org/>